	VENDORS	Captain Clean, Ltd.	Roto Rooter
	Vendor Location	Cedar Rapids	Cedar Rapids
Line Item	Description		
1	Foreman		_
	Standard hourly rate	\$47.00	\$52.00
	Saturday hourly rate	\$70.50	
	Sunday and holiday rate	\$94.00	
			M-F 3pm-11pm 1 1/2 time
			M-F 11pm-7am Double time
		***	Sat 1am-12pm 1 1/2 time
	Emergency call-in hourly rate	\$94.00	Sat 12pm-Mon 7am Double Time
2	Operator	044.00	#45.00
	Standard hourly rate	\$44.00	\$45.00
	Saturday hourly rate	\$66.00 \$88.00	
	Sunday and holiday rate	\$88.00	
			M-F 3pm-11pm 1 1/2 time
			M-F 11pm-7am Double time
	Emergency call-in hourly rate	\$88.00	Sat 1am-12pm 1 1/2 time Sat 12pm-Mon 7am Double Time
3	Laborer	\$60.00	Sat 12pm-Mon 7am Double Time
3	Standard hourly rate	\$41.00	\$40.00
-	Saturday hourly rate	\$61.50	
	Sunday and holiday rate	\$82.00	\$80.00
	Curiday and Holiday fate	ψ02.00	M-F 3pm-11pm 1 1/2 time
			M-F 11pm-7am Double time
			Sat 1am-12pm 1 1/2 time
	Emergency call-in hourly rate	\$82.00	The state of the s
4	Mechanic	402.00	Cat 12pm mon ram 2 casts 1 mms
	Standard hourly rate		\$60.00
	Saturday hourly rate		\$90.00
	Sunday and holiday rate		\$120.00
	,		
			M-F 3pm-11pm 1 1/2 time
			M-F 11pm-7am Double time
			Sat 1am-12pm 1 1/2 time
	Emergency call-in hourly rate		Sat 12pm-Mon 7am Double Time
5	Camera Operator		
	Standard hourly rate	\$44.00	\$60.00
	Saturday hourly rate	\$66.00	
	Sunday and holiday rate	\$88.00	
			M-F 3pm-11pm 1 1/2 time
			M-F 11pm-7am Double time
			Sat 1am-12pm 1 1/2 time
	Emergency call-in hourly rate	\$88.00	Sat 12pm-Mon 7am Double Time
6	Engineer	I	
	Standard hourly rate		
	Saturday hourly rate		
	Sunday and holiday rate		
<u> </u>	Emergency call-in hourly rate		

	VENDORS	Captain Clean, Ltd.	Roto Rooter
	Vendor Location	Cedar Rapids	Cedar Rapids
Line Item	•		
7	Supervisor		
	Standard hourly rate	\$52.50	
	Saturday hourly rate	\$78.75	
	Sunday and holiday rate	\$105.00	
			M-F 3pm-11pm 1 1/2 time
			M-F 11pm-7am Double time
			Sat 1am-12pm 1 1/2 time
	Emergency call-in hourly rate	\$105.00	Sat 12pm-Mon 7am Double Time
8	Minimum service call	2 hours (4 w/e, hol, emerg)	2 hours
9	Percent charged for material	10%	
10	Workmanship warranty included	N/A	
11	Waterblaster		
	Firm fixed price	\$98.00	\$98.00
	Unit of measure	Hour	Hour
12	Pumper, liquid vacuum		
	Firm fixed price	\$75.00	\$65.00
	Unit of measure	Hour	Hour
13	Vacuum loader - truck mounted		
	Firm fixed price	\$85.00	\$90.00
	Unit of measure	Hour	Hour
14	Vacuum loader - trailer mounted		
	Firm fixed price	\$85.00	\$90.00
	Unit of measure	Hour	Hour
15	Power washer - hot water machine		
	Firm fixed price	\$57.50	\$55.00
	Unit of measure	Hour	Hour
16	Sewer jetter		
	Firm fixed price	\$73.00	\$75.00
	Unit of measure	Hour	Hour
17	Hydraulic transfer pumps		
	Firm fixed price	\$70.00	\$65.00
	Unit of measure	Hour	Hour
18	Street sweeper		
	Firm fixed price	\$75.00	\$65.00
	Unit of measure	Hour	Hour
19	Oxygen meter		
	Firm fixed price	N/C	\$50.00
	Unit of measure		Day
20	Air mover		
	Firm fixed price	N/A	\$50.00
	Unit of measure		Day
	Sewer line camera with ability to identify		
21	location and depth of camera head		
	Firm fixed price	N/A	\$98.00
	Unit of measure		Hour
22	Push/pull camera system 150' reach		

	V-112-2-2		
VENDORS		Captain Clean, Ltd.	Roto Rooter
Vendor Location		Cedar Rapids	Cedar Rapids
Line Item	Description		
	Firm fixed price	\$80.00	
	Unit of measure	Hour	
23	Crawler Camera		
	Firm fixed price		\$190.00
	Unit of measure		Hour
24	Locates		
	Firm fixed price		\$70.00
	Unit of measure		Hour
25	Spinner Tip		
	Firm fixed price		\$50.00
	Unit of measure		Day
26	Rotary Nozzle		
	Firm fixed price		\$50.00
	Unit of measure		Hour
27	Support Truck		
	Firm fixed price		\$50.00
	Unit of measure		Day
28	Hydro-Excavator		*
	Firm fixed price		\$130.00
	Unit of measure		Hour
29	Combination Unit		
	Firm fixed price		\$140.00
	Unit of measure		Hour
30	Fall Protection/Tripod		*
	Firm fixed price		\$50.00
	Unit of measure		Day
31	Automatic Power Lancer		40-00
	Firm fixed price		\$25.00
00	Unit of measure		Hour
32	Pricing exercise	#0.500.00	#4.000.00
a)	Indian Creek wet well	\$3,500.00	\$4,900.00
b)	Clean 20' stainless steel heat exchanges	\$1,200.00	\$3,500.00
c)	Pressure washing boiler tubes	\$2,800.00	\$1,200.00
d)	Clean ID fan blade and shroud	\$895.00	\$1,200.00 \$4,500.00
e)	Clean Clarifier C-3	\$3,500.00	\$4,500.00 \$3,500.00
f)	Vacuum incinerator hearth #4	\$1,500.00	\$2,500.00
g)	Transit oil/water separator	\$1,000.00 \$450.00	\$1,500.00
h)	Central Fire deck drains	\$450.00	\$950.00
:\	Sewer line inspection using camera with	λ1/ Λ	#202.22
i)	recording, 300ft section	N/A	\$300.00
33	Pricing exercise		
	Vacuum truck usage	#044.00	#220.00
	Firm fixed price	\$211.00 3	\$330.00
2.4	Number of employees	3	3
34	Pricing exercise Pressure washing		
	riessure washing		

VENDORS		Captain Clean, Ltd.	Roto Rooter
Vendor Location		Cedar Rapids	Cedar Rapids
Line Item	Description		
	Firm fixed price	\$142.50	\$145.00
	Number of employees	2	2
	Are you available 24/7 to respond to a		
35	service call?	Yes	Yes
	Can you respond (be working on-site) to an		
36	emergency within 2 hours?	Yes	Typically
	If no, what is the emergency response time?		
Signature Page			
1	Do You Accept Credit Card for Payment?	Yes	Yes
2	Quick Pay Discount	2%, 10 days	3%, 10 days
3	Does Discount Apply to MasterCard?	No	No
4	Subcontractors	No	No